THE 2010 TAX ACT HAS (GULP!) ARRIVED

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Lake County Estate Planning Council January 13, 2010

What Gridlock? What Deficit?

"Tax Relief, Unemployment Insurance Reauthorization, and Job Creation Act of 2010"

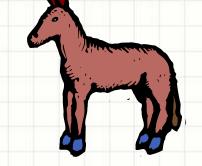
Tax Cuts for ALL

(even > \$250K of Income)

Stimulative Spending

- Extend Unemployment Insurance
- 2% Payroll Tax Cut



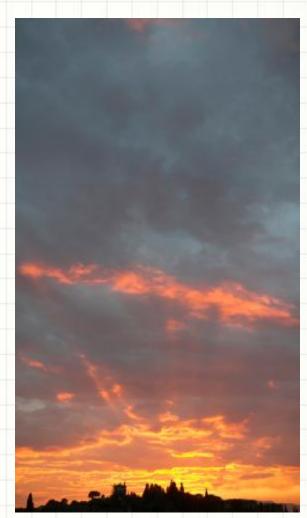


\$858 Billion Cost of 2010 Tax Act



2010 Tax Act – Stopping A "Sunset"

- The EGTTRA "Sunset" > 2000 Tax Cuts Set to Expire on 1/1/2011 (Top 39.6% Income Tax Rate) 2010 Tax Act (2011 & 2012 only) Stops "Sunset" for 2 Years (2000 Tax Cuts Retained) "NEW" Estate/Gift Tax Rules \$5M "Unified" Exclusion Top 35% Rate **Estate Tax Portability**
 - 2010 "Elective" Carryover Basis



OUR BIZARRE TAX ENVIRONMENT "Temporary Tax" Provisions are the Norm



- Maddening For Planners!
- Bad for Business Planning!
- Bad for Growth?!!

ON 1/1/2013

HERE WE GO AGAIN AS 2010 ACT EXPIRES!!!

- Higher Income Tax Rates (39.6% top rate);
- Pre-2000 Estate Tax Laws Reinstated
 - (\$1M Exclusion Amount with top 55% rate)

Another "Temporary" Law to the Rescue in 2013?

Today's Presentation

 <u>Quick</u> Overview of Income Tax Provisions

 New Estate, Gift & GST Rates, Exclusions & Rules

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- Estate Tax Portability
- Carryover Basis (2010 only)

2011-12 Income Tax Relief

	<u>TOPIC</u>	EXPLANATION	COST
1.	AMT PATCH	AMT Exemptions	\$136.7
	Retained	 \$72,450 - Joint Filers \$47,750 - Single Filers 	Billion
2.	PAYROLL TAX HOLIDAY (2011 only) NEW	2% Decrease (to 4.25%) in Employee's Portion of Social Security Taxes	\$111.7 Billion
3.	INCOME TAX RATES Retained	Rates remain at 2010 Levels (10% to 35%)	\$97.5 Billion
4.	CHILD TAX CREDIT Retained	\$1,000 Credit @ Child (Phase-out if AGI > \$110k)	\$91.4 Billion

<u>51%</u> OF 2010 TAX ACT'S COST IN THESE FOUR ITEMS

2011-12 Income Tax Relief (Con'd)

	TOPIC	EXPLANATION	COST
5.	QUALIFIED DIVIDENDS Retained	15% Taxation (Zero Tax for 10% & 15% brackets)	\$27.3 Billion
6.	CAPITAL GAINS RELIEF Retained	15% Taxation (Zero Tax for 10% & 15% brackets)	\$25.9 Billion
7.	MARRIAGE PENALTY RELIEF Retained	Relief Retained (15% Bracket & Standard Deduction Tweaks)	\$26.9 Billion

2011-12 Income Tax Relief (Con'd)

	<u>TOPIC</u>	EXPLANATION	COST
8	BONUS DEPRECIATION		\$20.9
	Retained		Billion
9.	ITEMIZED DEDUCTINON		\$20.7
	& PERSONAL		Billion
	EXEMPTION PHASE-OUT		
	RELIEF Retained		
10.	AOTC (formerly HOPE)		\$17.6 Billion
	EDUCATION CREDIT		
	Retained		
11.	ENERGY IMPROVEMENT	Lower benefits	Undisclosed
	CREDIT Retained 2011	than 2010	

2011-12 Income Tax Relief (Con'd)

• IRA CHARITABLE ROLLOVERS - Reenacted

- 2009 Law: Up to \$100,000 Tax Free
 Distributions allowable from IRAs to Charities
- New Law reenacts for 2010 & 2011 only
 - Strange Twist: 1/31/2011 Deadline for 2010 IRA Charitable Rollovers

Miscellaneous Other Income Tax Relief Employer provided education assistance; sales tax deduction; higher education tuition deduction; teacher's classroom expense deduction enhanced 179 expensing; rresearch tax credit; work opportunity tax credit [additional minor provisions herein intentionally omitted...]

SEXY ESTATE, GIFT & GST TAX CHANGES



Simplified Estate Tax Summary

ESTATE TAX Exclusion Amount	<u>2010</u> \$5 Million	2011-2012 \$5 Million Plus "DSUES"	<u>2013</u> "Sunset" \$1 Million
Maximum Tax Rate	35%	35%	55%
Carryover Basis	Option to Elect in lieu of Estate Tax	N/A	N/A

NEW WORK

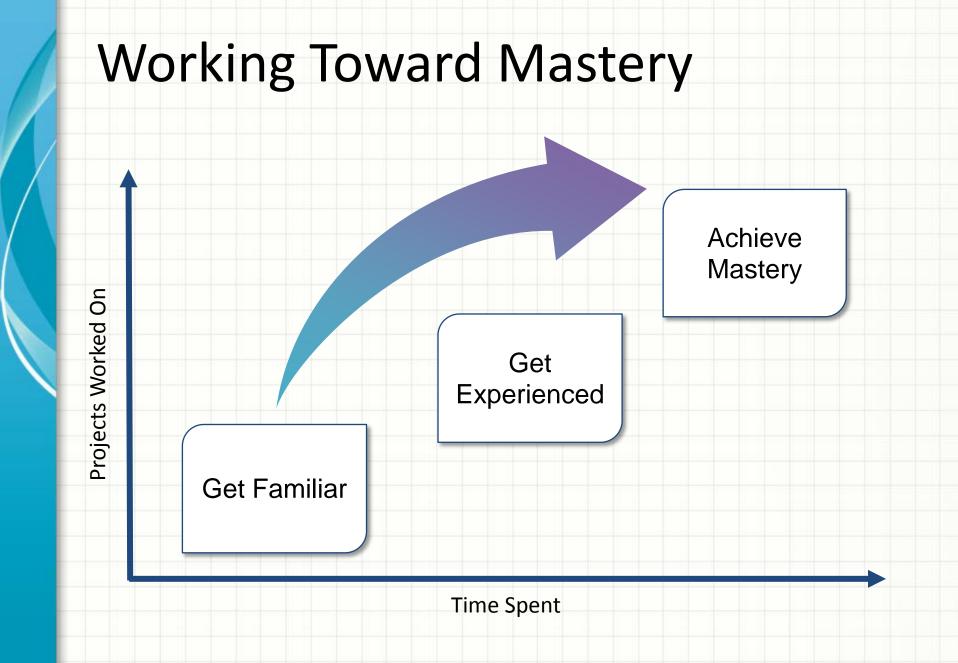
New Work

The technology learning curve



Who's Who

Lead	Contact information	
Jim	Jim@company.com	
Dee	Dee@gcompany.com	
Mavis	Mavis@company.com	
Doug	Doug@company.com	



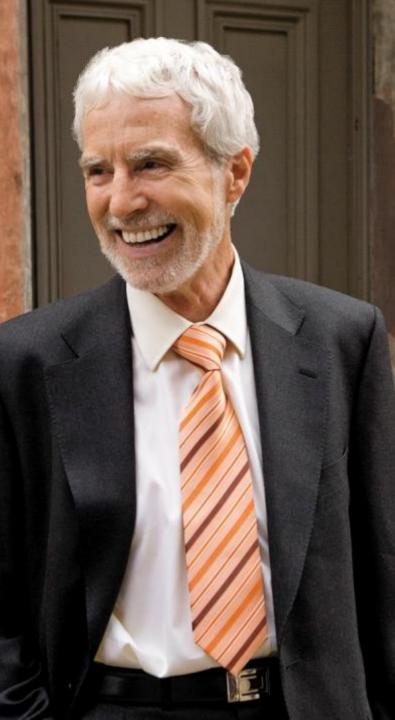
Doing Your Best Work



- Working from home
- Working offsite
- Technology requirements

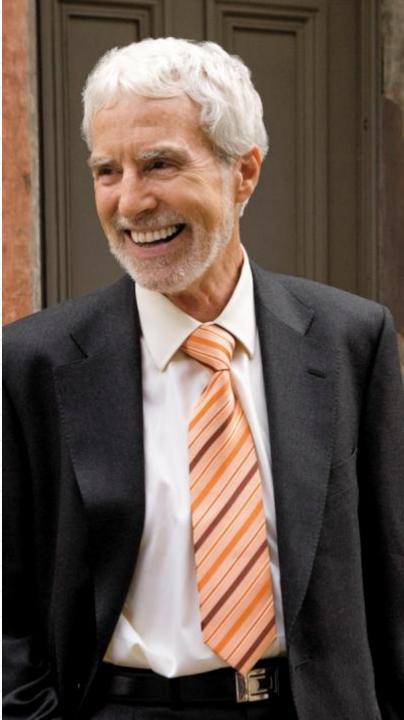
Case Study

- Jeremy
 - His first day
 - Mistakes made
 - Successes achieved
 - The moral of the story



Discussion

- What we can learn from Jeremy
- Best practices
- Take-aways



Summary

- Define your challenges
 - Technological as well as personal
- Set realistic expectation
 - Mastery is not achieved overnight
- Keep your eye on the goal
 - Mentorship programs

Resources

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 <Additional reading material text here> <<u>hyperlink here></u>

 This slide deck and related resources: <a href="https://www.sciencescondimension-commutationcommutation-commutation-commutation-commutation-commutation-commutation-commutation-commutation-commutation-commutation-commutation-commutation-commutation-commutation-commutation-commutatio-commutation-commutation-commutation-commutat





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